

**MINUTES OF THE REGULAR MEETING OF THE DIRECTORS OF THE  
DOTHAN-HOUSTON COUNTY AIRPORT AUTHORITY  
HELD ON MARCH 9, 2021**

The regular monthly meeting of the Directors of the Dothan-Houston County Airport Authority, for the month of March 2021, was held on March 9, 2021, by means of telephone conference in accordance with the provisions of Article III of that certain emergency order of Governor Kay Ivey dated March 18, 2020.

Charles Nailen, Chairman, Jim Loftin, Vice Chairman, Jon Stuckey, Secretary-Treasurer, and Hayne Hollis, Director, were present. Also present were Adam Hartzog, Airport Director, Vince Edge, attorney for the Authority, George McClintock, CPA, and Scott Capehart from Aero-One. Chairman Nailen called the meeting to order at 8:02 A.M.

1. Upon motion duly made by Mr. Stuckey, and seconded by Mr. Loftin, the Directors approved the Minutes of the regular meeting of the Directors held on February 9, 2021.

2. Mr. McClintock presented the audited financial statements for the fiscal year ending September 30, 2020. Mr. McClintock's audit resulted in an unmodified opinion. Mr. McClintock also presented the management letter.

3. Mr. Hartzog presented the update of the accounts listed on the agenda, including AIP 43, PFC--Terminal Building, and capital improvement account.

4. Mr. Hartzog presented the balance sheet and P&L statement for the month ending February 28, 2021.

5. Mr. Hartzog presented the actual receipts through the date of the meeting.

6. The passenger statistics report for February 2021 and for the 2021 calendar year was presented by Mr. Hartzog. Mr. Hartzog noted a month-over-month increase in enplanements in February, which resulted in an eleven percent increase in load factor.

7. The next item was an airport update from Mr. Hartzog. Commercial Jet is continuing to receive aircraft. Some of the aircraft are in for paint, some are in the conversion process, and others are in for long-term maintenance. The additional aircraft are an indicator of job creation, and Commercial Jet's employment is up dramatically. CAE acquired another company's training operation, which should increase business at DHN.

8. The next item was an update on the scope of the infrastructure project to support Aero-One's hot fueling operation.

9. The next item was an update on the disposition of excess property in Napier Field. Mr. Hartzog has located a buyer for the CJet Academy building. Gene Burnett appraised the property for \$140,000, and after some negotiations, Mr. Hartzog obtained a purchase price of \$120,000. Upon motion duly made by Mr. Loftin, and seconded by Mr. Stuckey, the Directors approved the sale of the property and authorized Mr. Hartzog to execute the deed and other closing documents on behalf of the Authority.

10. Mr. Hartzog has also spoken with Forrest Register, a real estate broker at Register Realty Company, regarding the sale of the remaining parcels consisting of six properties that were highlighted in the strategic plan. The brokerage fee quoted is ten percent (10%). Upon motion duly made by Mr. Loftin, and seconded by Mr. Stuckey, the Directors approved the brokerage agreement with Register Realty Company and authorized Mr. Hartzog to execute and deliver the agreement on behalf of the Authority

11. The last item was a brief update on Aero-One from Mr. Capehart in which he thanked the Directors for their support of the hot fueling operation.

The meeting was adjourned at 9:02 A.M. by the Chairman.

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Secretary

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Chairman