

**BID PROPOSAL**

RE: Automobile Rental Concession at the Dothan Regional Airport, Dothan, Alabama.

SUBMITTED TO: Dothan-Houston County Airport Authority, Inc.  
800 Airport Drive STE 15 Dothan, Alabama 36303

The undersigned hereby offer to enter into an agreement with the Airport Authority for the installation, maintenance and operation of an "Automobile Rental Concession" at the Dothan Regional Airport, Dothan, Alabama on terms and conditions contained in the " Invitation for Bids", "Information Concerning Bidder", and "General Specifications", all of which are made a part of this Bid Proposal and of the "Automobile Rental Concession Agreement" to be entered into between the successful applicant and the Dothan-Houston County Airport Authority, Inc.

Attached to this "Bid Proposal" is a "BID BOND" in the form of a certified check made payable to the Airport Authority in the amount of Five Thousand dollars for the concession bid above to the Airport Authority as required in the "General Specifications".

In making this "Bid Proposal", the undersigned acknowledges having carefully read all of the information and documents relating to the concession for which this bid is made and further acknowledges that they thoroughly understand all the conditions contained therein.

Also, in making this offer, the undersigned proposes to pay the Airport Authority a minimum annual concession fee payable one twelfth (1/12th) monthly or ten (10%) percent of gross sales monthly, whichever is the greater amount in accordance with the following bid of the undersigned:

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1. Guaranteed minimum annual concession fee each contract year of the five-year term of this concession agreement in the following amounts:

For the First year of term:     \$ \_\_\_\_\_

For the Second year of term: \$ \_\_\_\_\_

For the Third year of term:    \$ \_\_\_\_\_

For the Fourth year of term:   \$ \_\_\_\_\_

For the Fifth year of term:     \$ \_\_\_\_\_

BID PROPOSED FOR EACH YEAR SHALL BE NO LESS THAN THE SUM OF \$80,000.00 PER YEAR (\$6,666.67 PER MONTH).

2. Attached to this proposal is a certified check in the amount of \_\_\_\_\_ (bidder fill in) for the concession bid, payable to the Airport Authority as required in the General Specifications. This "BID BOND" is considered as a deposit and may be appropriated by the Airport Authority as liquidation damages in case the undersigned is the successful applicant for the concession and fails to execute the concession agreement with the Authority in accordance with the "Invitation for Bids", "General Specifications", and this "Bid Proposal" within thirty (30) days after notification of the award. It is further understood that if awarded the concession the "BID BOND" will be retained by the Authority and applied against the first rental payment due the Authority under the operation of the concession with any excess above the first rental payment being returned to concessionaire as may be applicable.

Should the concession agreement be awarded to the undersigned, the undersigned will execute the formal concession agreement attached, in triplicate, within thirty (30) days.

Respectfully submitted

By: \_\_\_\_\_

Address:

City:

State:

Zip:

Date: